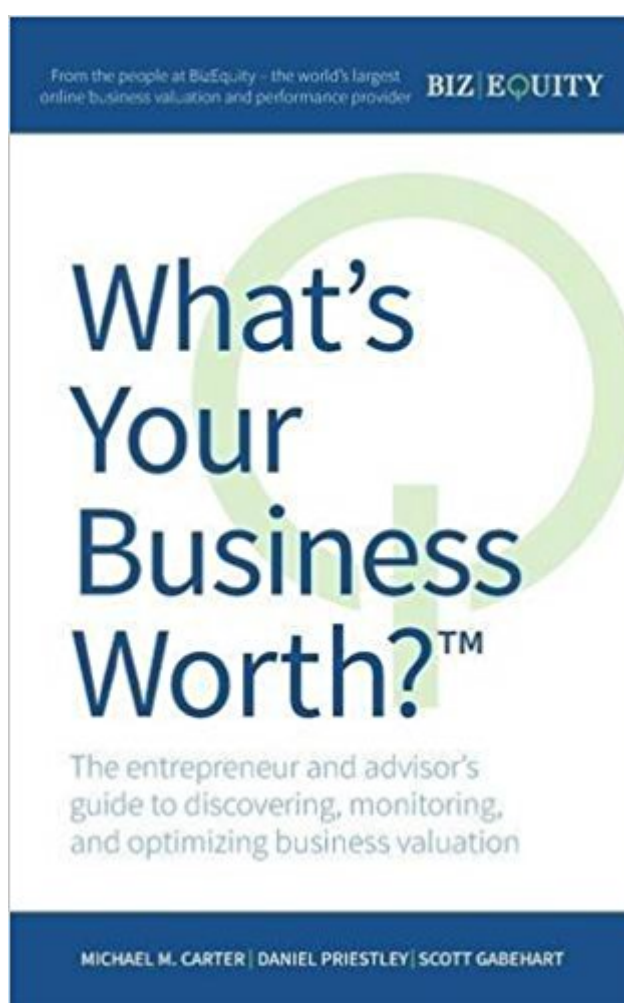


The book was found

# What's Your Business Worth?: The Entrepreneur And Advisor's Guide To Discovering, Monitoring, And Optimizing Business Valuation



## Synopsis

"What's your business worth?' is the last question I have asked for over 60 years to any entrepreneur that came into my office looking for money." Legendary Investor Warren V. 'Pete' Musser, founding investor of Comcast, QVC, and Novell "Business valuation knowledge will shape the future of commercial lending for both lenders and business owners." Tom Petro, CEO, Fox Chase Bank "Today, small businesses have the deck stacked against them in accessing lending, getting financial support, planning for their future or simply selling their business. Knowing your business' value magically unlocks these doors and connects business owners to services and support they sorely need." Randy Shuken, Former SVP WorldWide Strategy in the office of the CEO for MasterCard "If you are a financial advisor, helping your clients or prospects understand their business value will be something that sets you apart and win in the future." Edmond Walters, Founder and former CEO of eMoney Advisor (Fidelity) "What the credit score is for consumers, I think the business valuation score will be for businesses in the future looking for credit." William Groves, former SVP Analytics, Dun & Bradstreet

## Book Information

Paperback: 140 pages

Publisher: Rethink Press Limited (April 28, 2016)

Language: English

ISBN-10: 1781331839

ISBN-13: 978-1781331835

Product Dimensions: 5 x 0.3 x 8 inches

Shipping Weight: 6.4 ounces (View shipping rates and policies)

Average Customer Review: 4.2 out of 5 stars 5 customer reviews

Best Sellers Rank: #573,458 in Books (See Top 100 in Books) #56 in [Books > Business & Money > Finance > Corporate Finance > Private Equity](#) #92 in [Books > Business & Money > Finance > Corporate Finance > Valuation](#) #4094 in [Books > Business & Money > Small Business & Entrepreneurship > Entrepreneurship](#)

## Customer Reviews

Michael Carter is the CEO of BizEquity and the inventor of the market-leading online valuation service that is helping the small business economy. Mike has been called one of the top 100 Financial Technology leaders globally by Hot Topics Media in London, and BizEquity was recently recognized as one of the top 360 companies in the United States by Entrepreneur Media. Prior to

founding BizEquity, Mike was Managing Director of The Musser Group where he worked with legendary investor Warren V. 'Pete' Musser to invest in small businesses. Mike was one of the youngest executive officers ever of a billion-dollar public traded Internet Professional Services Company; founded the first dashboard software company called Dashboard Systems; and was one of the first to invent the 'virtual data warehousing' technology used in most Big Data applications today. He began his career at Cambridge Technology Partners in management consulting. Daniel Priestley is a successful entrepreneur who has built and sold businesses in Australia, Singapore and the UK. He's the co-founder of Dent Global, which runs world-leading business accelerators and events for growing enterprises. With offices in the UK, USA, Singapore and Australia, Dent works with over 1000 entrepreneurs and business leaders each year to develop their business, and is endorsed by the Institute of Leadership and Management. Daniel is the author of the best-selling books Key Person of Influence, Entrepreneur Revolution and Oversubscribed. Scott Gabehart is the Chief Valuation Officer of BizEquity, and a Certified Business Appraiser through the Institute of Business Appraisers at his firm, Gabehart Valuation Services. He has evaluated, appraised and sold over 3,000 businesses since 1992. Specializing in SBA business appraisals on behalf of many lenders across the United States, his experience includes work in areas such as bankruptcy, estate and gift taxation, ESOP formation and administration, matrimonial dissolution, partnership disputes and transaction/strategic planning. He is the author of the seminal work in the market, The Business Valuation Book.

Not only did I enjoy the book, as it's well-written and easy to follow, I also found great value in their website. Michael Carter and his company have really created a revolutionary tool for business owners. Knowing the value of your business so quickly, easily (and in expensively!) makes their service absolutely unique.

I give this book 2 stars because if you haven't read anything else on business valuation there are some good points. I deduct three stars because the book is largely a self-published advertisement trying to upsell the authors' product.

One very excellent, meaningful and highly valuable book - one EVERY business owner should have!!

Great, concise guide to knowing how the value of your business can unlock huge advantages for

businesses in negotiating financing terms, planning their estate and future, selling their business or just ensuring that they are adequately insured. For doctors to pizza parlors to multiple location businesses. Common sense book. Love it.

A must read for any business owner. Michael Carter and his company have produced an exceptional tool.

[Download to continue reading...](#)

What's Your Business Worth?: The entrepreneur and advisor's guide to discovering, monitoring, and optimizing business valuation Business Valuation for Business Owners: Master a Valuation Report, Find the Perfect Business Appraiser and Save Your Company from the Looming Disasters That You Don't Yet Know About Worth Every Penny: Build a Business That Thrills Your Customers and Still Charge What You're Worth Monitoring Technologies in Acute Care Environments: A Comprehensive Guide to Patient Monitoring Technology Fetal Heart Monitoring Principles and Practices 4th Edition (Awhonn, Fetal Heart Monitoring) Fetal Heart Monitoring: Principles and Practices (AWHONN, Fetal Heart Monitoring) Investment Banking: Valuation, Leveraged Buyouts, and Mergers and Acquisitions + Valuation Models Valuation Workbook: Step-by-Step Exercises and Tests to Help You Master Valuation + WS (Wiley Finance) Bathroom Book of Motorcycle Trivia: 360 days-worth of \$#!+ you don't need to know, four days-worth of stuff that is somewhat useful to know, and one entry that's absolutely essential A Game Worth Watching (Worth Series Book 1) A Genealogist's Guide to Discovering Your Female Ancestors: Special Strategies for Uncovering Hard-To-Find Information about Your Female Lineage (Genealogist's Guides to Discovering Your Ancestor...) Value Your Business Now! A down-to-earth, step-by-step guide to business valuation Your Key to the Akashic Records: Access Your Personal Spiritual Advisor 24/7 to Fulfill Your Soul's Highest Potential Reflect: Discovering the Beauty, Worth, and Wonderfulness of You Small Business: 10 Proven Steps to Becoming an Entrepreneur and Creating a Successful Small Business The Living Trust Advisor: Everything You (and Your Financial Planner) Need to Know about Your Living Trust Small Business: An Entrepreneur's Business Plan The Forgotten Insurance: What Your Financial Advisor Should Be Telling You About Protecting Your Most Valuable Asset The Five Day Novel: The How To Guide For Writing Faster & Optimizing Your Workflow (Writer to Author Book 1) Architect and Entrepreneur: A Field Guide: Building, Branding, and Marketing Your Startup Design Business

[Contact Us](#)

[DMCA](#)

[Privacy](#)

[FAQ & Help](#)